

Message Text

UNCLASSIFIED

PAGE 01 STATE 071004

67

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 L-02

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COM/IC/CAGNE/PBALE

NEA/IRN/RBEALS (INFO)

COM/BIC/MEPD/JSMITH (INFO)

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R 282146Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 071004

E.O. 11652: N/A

TAGS: 0EXP, IR

SU3JECT: GOI INTEREST IN PURCHASE OF RAILROAD PASSENGER
CARS

1. VICE-PRESIDENT FOR MARKETING OF MESSERC MIDT (WEST GERMANY) INFORMED PULLMAN THAT GOI IS INTERESTED IN PURCHASE OF 200 RAILROAD PASSENGER CARS. THIS IN ADDITION TO PURCHASE OF TURBO TRAIN SETS GOI CURRENTLY NEGOTIATING WITH GERMANS AND FRENCH.

2. PULLMAN VERY INTERESTED CONFIRMING GOI DESIRE TO PURCHASE PASSENGER CARS. PULLMAN BELIEVES U.S.-BUILT CARS BETTER THAN FRENCH OR GERMAN PRODUCT DUE TO AIR CONDITIONING EQUIPMENT WHICH IS MORE SUITABLE TO IRAN'S CLIMATIC CONDITIONS. FYI: MESSERSCHMIDT APPARENTLY IN U.S. TO PURCHASE AIR CONDITIONERS FOR GERMAN CARS. END FYI.

3. EMBASSY REQUESTED CONFIRM SOONEST WHETHER GOI IN FACT INTERESTED IN PURCHASING PASSENGER CARS AND PROVIDING NAMES OF APPROPRIATE CONTACTS. KISSINGER

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Margaret P. Grafeld
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